



SALES PROFESSIONALS USA

2007 Entrepreneur of the Year Award

NOMINEE'S NAME: _____ CLUB _____

THIS FORM MUST BE TYPED. IF NOT, THE NOMINEE WILL BE DISQUALIFIED FOR NATIONAL AWARD CONSIDERATION. OMIT NAMES, LOCATIONS, ETC., OR ANY OTHER DATA THAT IDENTIFIES THE NOMINEE, THE CLUB, AREA OR DISTRICT. NATIONAL AWARDS ARE JUDGED ON MERIT ALONE. THE IDENTITY OF THE NOMINEE IS NOT CONSIDERED.

Requirements for Nomination

Tenure requirements: (must be completed by July 1, 2007)

1. Nominee from long term chartered club must have been a paid member for at least two years.
2. Nominee from recently chartered club must have been a fully participating member for at least 50% of the period since the club began meeting

Attendance requirements:

Nominee must have attended 50% or more of club meetings during the year of nomination

Eligibility Requirements:

Nominee must have principle place of business, privately owned.

Nominee must be actively engaged in the daily operation and management of company and/or an educator, retiree from business previously promoting free enterprise.

Nominee must be providing a legitimate product or service and be competing in the market place based on ethical and moral standards.

Nominee should not now or ever have received government grants or assistance (with possible exception of a S.B.A. loan).

Nominee should have a record of success and growth over a period of the past three years. It is understood that this award recognizes those members who derive the major portion of their income from this owner-operated business.

1. Must show significant and measurable profit over the past three years. Profit should be shown in volume and/or percentage figures. List achievements in as concise a manner as possible. It is desirable that the nominee has started the business. (up to 60 points)

2. Has provided mentoring for others to achieve their goals towards entrepreneurship. (up to 10 points)

3. Has promoted ideals of an entrepreneur in the community and state by involvement in appropriate industry associations. List all business, professional, and trade associations, other than SALES PROFESSIONALS, in which the nominee is a member. Also offices held in these organizations for the last **three** years. (up to 10 points)

4. List all offices held, committees served, and positions held in SALES PROFESSIONALS at club levels. (up to 5 points)

5. List type of continuing business, sales, marketing, or similar educational programs outside SALES PROFESSIONALS the nominee has participated in during the past **three** years. (Courses, seminars, conventions, etc.) (up to 5 points)

6. Describe involvement with youth, encouraging their participation in business and entrepreneurship, and educating them in the subject of Free Enterprise. (up to 5 points)

7. List all community, civic and church activities in which the nominee is active. Also offices held and committees chaired. (up to 5 points)

For judges only: Total possible points awarded – 100
 Total actual points awarded -