



SALES PROFESSIONALS USA

2007 Sales Manager of the Year Award

NOMINEE'S NAME: _____ CLUB NAME: _____

THIS FORM MUST BE TYPED. IF NOT, THE NOMINEE WILL BE DISQUALIFIED FOR NATIONAL AWARD CONSIDERATION. OMIT NAMES, LOCATIONS, ETC., OR ANY OTHER DATA THAT IDENTIFIES THE NOMINEE, THE CLUB, AREA OR DISTRICT. NATIONAL AWARDS ARE JUDGED ON MERIT ALONE. THE IDENTITY OF THE NOMINEE IS NOT CONSIDERED.

Requirement for Nomination

Tenure requirements to be completed by July 1, 2007

1. Nominee for long term chartered club must have been a paid member for at least two years.
2. Nominee from recently chartered club must have been a fully participating member for at least 50% of the period since the club began meeting.

Attendance requirements:

Nominee must have attended 50% or more of club meetings during the year of nomination.

Nominee must have been a sales manager for three years or more.

Nominee must have managed a staff of two or more salespeople (excluding the nominee).

1. As a sales manager, for three years or more, provide evidence of effective sales management techniques, procedures, communication, measurable sales growth, training and incentives. List in as concise a manner as possible. **No National or International Officer is eligible during their year of service.** (up to 65 points)

